



Makefield GC Report thru August 31, 2026

Administration

- (Mgt Team to Review)
 - January – August 31, 2026 Financials Highlights:
 - 2026 Rounds played thru 8/31 are 34,202 rds
 - vs 34,617 in 2025 **(-415)**
 - 2026 Green Fees & Cart fees thru 8/31 \$1,778,635 (Rainy month of August)
 - Vs Budget \$1,866,740 **(-\$88,105)**
 - Vs 2025 \$1,801,510 **(-\$22,875)**
 - 2026 Merchandise Total thru 8/31 \$140,459
 - Vs Budget \$150,650 **(-\$10,191)**
 - Vs 2025 \$126,129 **(+\$14,330)**
 - COGS 26' = 65% vs Budget COGS = 76%
 - 2026 Driving Range thru 8/31 \$190,745 vs Budget \$175,000
 - 2026 F&B thru 8/31 \$766,510
 - vs Budget \$672,500 **(+\$94,010)**
 - Vs 2025 \$685,520 **(+\$80,990)**
 - 2026 Banquet Sales \$214,426 vs Budget Banquet Sales \$172,750 **(+\$41,676)**

Golf Course Update

- MHGA Association Club Championship, Sept 19 – 20. Rd 2 Postponed due to weather. Difficult decision overall that took into consideration safety of staff and condition of course.
- September we have hosted **11 outings in a 3 week period.**
 - **3 NEW Outings just in September. PLEASE READ GOOGLE REVIEWS as customers have been extremely pleased with attention to detail from start to finish with our outings and events.**
- Women's golfer give back (WGGB), Joe Garstka wrote an article about our relationship between MHGC and WGGB. This positive article will be posted in their Yearly periodical.
- Golf Academy continuing to stay active in fall months with our Adult LAG and juniors. BELOW...Needs to be updated...

F&B Update

- Transitioning Menus, hours, and specialty nights for Fall.
- September/October is incredibly event-heavy.
 - Jena Marshall, F&B Manager will be on hand to recap the F&B Dept.

Grounds Update

- Cameron Craddock named "interim" Superintendent, Superintendent search to begin in October
- Fairways to be addressed throughout the fall as weather allows
- Water meter pit installation

Marketing/Advertising

- See attachment for review, Cantor Design