



Makefield GC Report thru June 30, 2026

Administration

- (Mgt Team to Review)
 - January – June 30, 2026 Financials Highlights:
 - 2026 Rounds played thru 6/30 are 20,206 rds
 - vs 20,323 in 2025 **(-117)**
 - 2026 Green Fees & Cart fees thru 6/30 \$780,991
 - Vs Budget \$815,126 **(-\$34,135)**
 - 2026 Merchandise Total thru 6/30 \$92,339
 - Vs Budget \$99,400 **(-\$7,061)**
 - COGS 26' = 74.8 % vs Budget COGS = 78%
 - 2026 Driving Range thru 6/30 \$113,480 vs Budget \$118,000
 - 2026 F&B thru 6/30 \$543,372
 - vs Budget \$459,250 **(+\$84,122)**
 - 2026 Banquet Sales \$190,745 vs Budget Banquet Sales \$142,150

Golf Course Update

- MHGA Association June and July events WELL subscribed with Positive Feedback!
 - July 4th – July 10th excessive Heat wave impacted tee sheet and league play.
 - Air quality impacted tee sheet as well with either reducing round or canceling times.
- Ladies SUMMER Social SCHEDULED for Thursday, August 20th @10am. Marketing ongoing.
- Top Tracer has been VERY active avg. 3-4 bookings per week and ONLINE reservations are being had when tee times are filled on course.
- Top Tracer March 1st – Present:
 - Balls Hit = 629,547 (16% increase from 2025)
 - Mobile Sessions = 786 (12% Increase from 2025)
 - Monitor Sessions = 385 (13% Increase from 2025)
- Update on Hole #7 tee (Tommy Sands)
- Update on Clubhouse AC unit #2

F&B Update

- Friday Music Nights have been underway and food and drink specials offered daily.
- FIFA World Cup and British Open Championship WATCH PARTIES were organized and well attended. Food and Drink specials offered.
- Banquets and Events not as busy in July which is normal.

Grounds Update

- Golf Course is in good shape even with the water challenges and EXTREME heat
 - Irrigation is a challenge with older sprinkler heads and electronics wearing out.
 - New Software is working Great!
 - New Staff members have been added and working out well

Marketing/Advertising

- See attachment for review, Cantor Design

Capital Update