



## ***Makefield GC Report thru September 22, 2025***

### **Administration**

- Rounds & Revenue Golf through End of August
  - YTD Total Gross Revenue UP vs 2024. + \$72,942
  - YTD Green Fees UP vs 2024. + \$199,835. (GREEN FEE INCREASE)
  - YTD Rounds are DOWN vs 2024 (-3,548)
  - YTD Golf Shop UP \$12,876 vs 2024 overall w/less Sales
    - 2025 Profit Margins 34% (\$43,027) vs 2024 Profit Margins 22% (\$30,151)
    - Less play has Not negatively impacted margins, but has limited sales volume
  - YTD F&B DOWN vs 2024 overall in sales with impact of bar
    - 2025 Cost Margins 30% vs 2024 Cost Margins 28%
  - YTD Total Expenses DOWN vs 2024 (-\$107,031)
  - **OVERALL our YTD NET Income is UP vs 2024 \$179,972**

### **August Update**

- August Rounds 6,964 vs Budget 6,240 (+724)
  - (+180 rounds from August 2024)
  - YTD Rounds end of August 33,307 vs 36,855 (2024) (-3,548 Rds)
  - August Green Fees and Cart Fees \$399,183 vs Budget \$361,296 (+\$37,887)
- August Range Revenue \$36,540 vs Budget \$27,500 (+\$9,050)
- August Merchandise \$21,706 vs Budget \$25,250
  - Currently running a Ryder Cup promotional sale
- MHGA Club Championship well attended with 48 players with Ladies, Men and Seniors.
- Folds of Honor event is booked for Friday, November 7<sup>th</sup> (Save the Date)
- PGA "HOPE" Program starting in October along with Fall Golf Academy programming
- August F&B Revenue \$124,433 vs Budget \$104,000 (+\$20,433)

### **Maintenance Update**

- Tee and Fairways started and ongoing during the fall months.
- Fall projects being organized with weather changing

### **F&B Update**

- Weekly Food and Drink Specials
- Weekly emails are sent advertising upcoming events along with our weekly specials.
- Music Nights are booked every other week.
- Trivia nights will be offered again this fall, stay tuned for dates.

### **Capital Update**

- We have begun working on the 5 year budget plan, as well as, the 5 year Capital Plan with Mega Bhandary, CFO.