



Makefield GC Report thru August 25, 2025

Administration

- Rounds & Revenue Golf
- YTD Total Gross Revenue UP vs 2024. + \$18,737
 - YTD Green Fees UP vs 2024. + \$180,085. (GREEN FEE INCREASE)
 - YTD Rounds are DOWN vs 2024 (-3,190)
 - YTD Golf Shop UP \$7k vs 2024 overall w/less Sales but Margins Better.
 - YTD F&B DOWN vs 2024 overall in sales with impact of bar until July.
 - Cost Margins LEVEL vs 2024
 - YTD Total Expenses DOWN vs 2024 (-\$125,168)
 - **OVERALL our YTD NET Income is UP vs 2024 \$181,839**

Golf Course Update

- July Rounds 6,642 vs Budget 6,240 (+402)
 - (-646 rounds from 2024)
 - July Green Fees and Cart Fees \$359,995 vs Budget \$361,296 (-\$1,301)
- August Rounds through 8/21, 4,800 (+403 rounds from 2024)
- YTD Rds 35,875 vs 2024 (-3,190 rounds)
- July Range Revenue \$33,168 vs Budget \$27,500 (+\$5,668)
- July Merchandise \$24,843 vs Budget \$27,500
 - Currently running a Labor Day promotional sale
- MHGA August event well attended with 48 players with Ladies, Men and Seniors.
- ****LADIES SUMMER SOCIAL GOLF EVENT****
 - 28 signed up as of 8/21. Looking forward to a nice day!
- Fall Outing Season starting up on Monday, September 22nd, ALL Monday's booked until 10/31.
 - September and October a total of 15 Booked!
- As of September 2nd, Tee times will start at 7AM.
- GPS- In discussion with a Pace of Play/GPS product

Maintenance Update

- Green aeration Tuesday & Wednesday, September 2 – 3
 - NOT pulling cores rather pushing holes into turf with sand and fertilizer, USGA recommendation and similar to spring aeration with faster healing process.
 - Tee and Fairways started and ongoing during the fall months.
 - Cart Path work completed with LMT assistance.

F&B Update

- Weekly Food and Drink Specials
- Weekly emails are sent advertising upcoming events along with our weekly specials.
- Music Nights are booked every other week.
- Trivia nights will be offered again this fall, stay tuned for dates.

Capital Update

- We have begun working on the 5 year budget plan, as well as, the 5 year Capital Plan with Mega Bhandary, CFO.